Effect of BI Rate and Profit Sharing Rate on Financing Income Mudharabah at PT. Bank Muamalat Indonesia 2011-2015 Period
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Abstract. This study The purpose of this study is to find out how the BI Rate effects to the mudharabah financing income, and how the profit sharing rate effects mudharabah financing income, and how the BI Rate and profit sharing rate effect mudharabah financing income. This type of research is quantitative research, the method used in this study is associative research (relationship) supported by a document analysis approach, the place which is the object of research is PT Bank Muamalat Indonesia, the sample used is the monthly financial statements of PT Bank Muamalat Indonesia in 2011 period 2015 by using the purposive sampling method. The variables in this study there are two variables, namely the independent variable (free) and the dependent variable (bound), there are two independent variables, namely BI Rate (X1) and Profit Sharing (X2) while the dependent variable is Mudharabah Financing Income (Y). The type of data used is secondary data obtained from financial reports published by BI, OJK and through the official website of PT Bank Muamalat Indonesia. Data analysis method used is descriptive analysis and panel data regression model with a significance level of 5% or 0.05, then to process data using the application Eviews 7. The results of the analysis show that partially the BI Rate and Profit Sharing Rate (TBH) have a positive and significant effect on Mudharabah Financing Income, as evidenced by the value of the BI Rate variable 0.0024 <0.05, and the prob value of the Rate of Profit Sharing 0, 0000 <0.05. Taken together the BI Rate and Profit Sharing variables have a significant influence on Mudharabah Financing Income, this is evidenced by the value of prob F statistic 0,000 which is smaller than 0.05. The variable variable BI Rate and Profit Sharing Level has a contribution to explain Mudharabah Financing Income of 83.3%, while the remaining 16.7% (100% - 83.3%) is explained by other variables not examined or not included in this research model.

Keywords : Mudharabah financing, BI Rate, and profit sharing

INTRODUCTION
Islam Bank in Law No. 21 of 2008, Syari'ah Bank is a Bank that carries out its business activities based on shari'ah principles and according to its type consists of Sharia Commercial Banks and Syari'ah People's Financing Banks.

One of the functions of the establishment of Islamic banking is directing Muslims to carry out their Muamalah activities in an Islamic way, and avoiding the practice of usury and other practices that contain elements of gharrar, in which these types of businesses are prohibited in Islam. (Huda & Heykal, 2010: 39).

Therefore, the Shari'ah Bank comes with the principle of profit sharing and eliminates the interest system which in Islam is clearly forbidden, the principle of profit sharing in the Syari'ah Bank includes financing by agreement mudharabah and musyarakah, but which is often used in the contract mudharabah.

Understanding in terms of mudaraba the contract of cooperation between shahibul maal (capital owner) and mudarib (who has the skills or expertise to manage a productive and lawful business). The results of the profit from the use of the funds are shared based on the agreed ratio, if there is a loss borne by Shahibul Maal (Huda & Heykal, 2010: 72).

In fact, Syari'ah Bank has weaknesses, including customers who are not loyal to sharia banking, because they compare the percentage of profit sharing in the Sharia Bank with the interest rate in Conventional Banks. With a difference of around two percent (from the Conventional Bank interest
rate), this customer segment is still loyal to the Syari’ah Bank. However, if more than that customers can move to Conventional Banks (Al-Arif, 2012: 120).

Another fact found in the research conducted by Suma, etc. (2011) turns out that the number of respondents who present the interest rate or profit sharing as a reference in choosing a Bank is almost balanced, as many as 41.88% of respondents said they chose the Bank based on high interest rates or profit sharing. The 43.83% of respondents stated that the interest rate or profit sharing is not their reason for selecting a Bank. The remaining 14.29% of respondents said they were hesitant. In this case indirectly prove that many Indonesian banking customers are rational by paying attention to the offer of interest rates and high profit sharing in Bank selection (Al-Arif, 2012: 121).

This is in line with what was expressed by Barno Sudarwanto as a practitioner in sharia financial institutions who said that when the BI Rate was raised it would affect sharia banking even though it did not affect directly, but the Shari’ah Bank was more focused on liquidity risk and credit or financing risk and the Shari'ah Bank must be careful in issuing financing. Then the BII increased Rate to 7 percent affecting the sharia banking financing business. Because the cost of funds is expensive because there is a significant increase. Sharia banking is now cautious in channeling financing.1

Then in a study conducted by Widiyanto & Diyani (2015), in his research entitled the analysis of the influence of BI interest rates on financing mudharabah, which shows that BI interest rates have a significant effect on financing mudharabah. Giannini (2013), in his research entitled factors influencing financing mudharabah in Sharia Commercial Banks in Indonesia, one of the factors influencing financing, mudharabah namely the rate of profit sharing, which proved to have a positive influence on financing mudharabah.

The following is a graph of the movement of the BI Rate, profit sharing and financing income mudharabah at PT Bank Muamalat Indonesia for the period 2011-2015.

Graph 1
Graph of BIMovements Rate for the 2011-2015 period

<table>
<thead>
<tr>
<th>Year</th>
<th>Rate (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>6.00</td>
</tr>
<tr>
<td>2012</td>
<td>6.50</td>
</tr>
<tr>
<td>2013</td>
<td>7.00</td>
</tr>
<tr>
<td>2014</td>
<td>7.50</td>
</tr>
<tr>
<td>2015</td>
<td>8.00</td>
</tr>
</tbody>
</table>

Based on graph 1.1 above shows that in February 2012 the BI Rate dropped to 5.75%. This decision was taken as a further step to provide an impetus for Indonesia's economic growth amid the declining global economic performance, while still prioritizing the achievement of the inflation target and the stability of the Rupiah exchange rate. With this BI decision Rate, the lower and upper corridor

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1 http://www.republika.co.id/BI Rate Naik, Bank Syari’ah Hati-Hati Salurkan Pembiayaan _ Republika Online.htm
of Bank Indonesia monetary operations interest rate is 3.75% for deposit facility rate and 6.75% for loan facility (lending facility rate).

Then in November 2014 the BI Rate rose to 7.75%, this increase was taken to anchor inflation expectations and ensure that inflationary pressures after the subsidized fuel price increase remained controlled, temporary, and could immediately return to the target track of 4 ± 1% in the year 2015. The policy is also consistent with progress in managing the current account deficit in a healthier direction. The widening of the monetary operation interest rate corridor is intended to maintain adequate liquidity and encourage financial market deepening.

Graph 2
Graph of Profit Sharing at PT Bank Muamalat Indonesia for the period 2011-2015

Growth in profit sharing rates at PT. Bank Muamalat Indonesia for the period 2011-2015 can be seen in graph 1.2 above shows that each year has increased and the highest profit sharing rate occurred in December 2014 although in 2015 it experienced a decrease but not significant.

Graph 3
Graph of Movement of Mudharabah Financing Income at PT Bank Muamalat Indonesia for the period of 2011-2015
Based on graph 1.3 above the growth of financing income of *mudharabah* PT. The highest Bank Muamalat occurred in December 2013 although the following year experienced a decline and the lowest occurred in January 2012.

By looking at the background above, the researchers took a case study on PT Bank Muamalat Indonesia with a focus on the financing problems in the contract *mudharabah*. Bank Muamalat Indonesia is a bank that has proven to be not shaky at all with the monetary crisis that hit Indonesia in 1998. With an interest-free system is one of the flagship products of Bank Muamalat Indonesia that has brought the existence of sharia banking in Indonesia to the present.

Although Sharia banking does not use the interest system but uses a profit sharing system, the increase in the BI Rate will affect the Syari'ah Bank's financing income.

### 1.2 Research Objectives

1. To determine the effect of the BI Rate on financing income *mudharabah* at PT Bank Muamalat Indonesia.
2. To determine the effect of profit sharing on financing income *mudharabah* at PT Bank Muamalat Indonesia.
3. To determine the effect of the BI Rate and profit sharing rate on financing income *mudharabah* at PT Bank Muamalat Indonesia.

### 1.3 Usefulness of Research

The usefulness of research is as follows:

1. **For Government**
   The results of this study are expected to be taken into consideration to take policy, especially policies relating to monetary activities. For the Bank, it is expected to provide indicators in channeling funds or financing.

2. **For the Community**
   For this research community can be used as reading and guidelines in investing in the national banking industry sector and provide an overview and knowledge of the influence of the BI Rate and the rate of profit sharing on financing income *mudharabah*.

3. **For Researchers**
   a. Increase researchers' insight both in terms of theory and practice regarding financing agreements *mudharabah*, BI Rate and profit sharing rates.
   b. Understand more deeply about testing data processed with the application.

4. **For the Academic World**
   For academics the results of this study are expected to be used as a reference or as a comparison material in the development for further research and for readers to gain insight into the BI Rate, the level of profit sharing and financing *mudharabah*.

### 2. Literature Review

#### 2.1 BI Rate The

**BI Rate** is a policy interest rate that reflects the *stance stance* monetary policy set by Bank Indonesia and announced to the public. **BI Rate** announced by the Board of Governors of Bank Indonesia each meeting of the Board of Governors of monthly and implemented on monetary operations conducted by Bank Indonesia through the management of liquidity (liquidity management) in currency markets to achieve the operational target of monetary policy, the operational target of monetary policy is reflected in the development of interest rates on money market Interbank **Overnight** (interbank O / N). The movement in the interbank rate is expected to be followed by developments in deposit rates, and in turn bank lending rates. Taking into account other factors in the economy, Bank Indonesia will generally raise the BI Rate if future inflation is expected to exceed the set target, whereas Bank Indonesia will reduce the BI Rate if future inflation is expected to be below the set target.²

2.2 Profit Sharing

In the view of Muhammad, "Profit sharing according to foreign terminology (English) is known as profit sharing. Profit in the economic dictionary means profit sharing. Profit sharing according to Indonesia's etymology is for profit" (Muhammad, 2002: 101).

According to Antonio (2011: 90), "Profit sharing is a system of funds processing in the Islamic economy, namely the division of business results between the owners of capital (shahibul maa a) and managers (mudharib)".

According to Karim, the result is a form of return (the acquisition of the change) of the investment contract, from time to time, it is uncertain and precarious. The size of the recovery depends on the results of the business that actually happened. Thus, it can be said that the profit sharing system is one of the shari'ah banking practices (Karim, 2004: 191).

In its application, the mechanism for calculating profit sharing can be done in two approaches, namely:

1) Approach (Profit Sharing)

Profit sharing according to Indonesia's etymology is for profit. In the economic dictionary is defined as profit sharing (Muhammad (2002: 101). Profit in terms is the difference that arises when the total income (total revenue) of a company is greater than the total cost (total cost).

In other terms profit sharing is the calculation of based on the net proceeds of total income after deducting the costs incurred to obtain the income, the shari'ah banking term often used is profit and loss sharing, where this can be interpreted as the division between profit and loss of income received on the results of operations that have been carried out.

2) Approach (Revenue Sharing)

Revenue (income) in the dictionary economy is the result of money received by an enterprise from the sale of goods (goods) and services (services) that it generates from sales revenue (sales revenue).

In another sense revenue is a quantity that refers to the multiplication between the amount of output resulting from production activities multiplied by the price of the goods or services of the production.

Calculation according to this approach is the calculation of profits based on income obtained from the fund manager, namely business income before deducting the business costs to obtain the income.

The principle of revenue sharing is applied based on the opinion of Shafi'i who said that mudharib should not use the property mudharabah as a cost either in a state of staying or traveling (on the road) because mudharib has a share of the profits so he is not entitled to get anything (income) from that property finally he will get a bigger part of shahibul maal. Meanwhile, for profit sharing is applied based on the opinion of Abu Hamifah, Malik, Zaidiyah who said that mudharib can spend the property mudharabah only if the trade is carried out, whether it is the cost of eating, drinking, clothing and so on. Hambali said that the mudharib may spend part of the property mudharabah either in a state of staying or traveling with the permission of shahibul maal, but the amount of income that may be used is a living that has been known (according to the habits) of the traders and not wasteful (Wiroso, 2005: 118).

Table 2.1
Differences in interest and profit sharing

<table>
<thead>
<tr>
<th>INTEREST</th>
<th>FOR RESULTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Determination of interest made at the time of the contract with the assumption that it must always be profitable.</td>
<td>Determination of the ratio / profit sharing ratio made at the time of the contract based on the possibility of profit and loss.</td>
</tr>
<tr>
<td>The percentage is based on the amount of money (capital) lent.</td>
<td>The amount of the profit sharing ratio is based on the amount of profit gained.</td>
</tr>
<tr>
<td>Fixed interest payments as promised without consideration of whether the projects carried out by the customer benefit or loss.</td>
<td>Profit sharing depends on the benefits of the project run if the business loses, the loss will be borne jointly by both parties.</td>
</tr>
<tr>
<td>The amount of interest payments does not increase even though the number of profits is doubled or the state of the economy is &quot;booming&quot;.</td>
<td>The amount of profit sharing increases according to the increase in the amount of income.</td>
</tr>
<tr>
<td>The existence of interest is doubtful (if not criticized) by all religions, including Islam.</td>
<td>No one doubts the validity of the profit sharing.</td>
</tr>
</tbody>
</table>

2.3 Previous Research Previous

research conducted by Badruzaman (2009), with the title analysis of the influence of third party funds, profit sharing rates, Bank Indonesia wadiah certificates on Syari'ah Bank financing in Indonesia (case study at PT Bank Syari'ah Mandiri), results This study shows that for the short and long term the profit sharing rate shows a significant effect on the amount of financing mudharabah.

Andraeny (2011), his research entitled the analysis of the influence of third-party funds, profit sharing rates, and non-performing financing on the profit sharing-based financing volume in sharia banking in Indonesia, the results of his research showed that the level of profit sharing had a significant effect on the volume of profit-based financing in sharia banking in Indonesia.

Masduki (2012), with the title of the research namely the effect of the profit sharing ratio on financing volumes mudharabah and musyarakah (case study at PT Bank Syari'ah Mandiri 2009-2011), the results of his research show that the profit sharing ratio offinancing mudharabah has a positive and significant effect on financing volume mudaraba.

Giannini (2013), in his research entitled factors influencing financing mudharabah in Sharia Commercial Banks in Indonesia, one of the factors influencing financing, mudharabah namely the rate of profit sharing, which proved to have a positive influence on financing mudharabah.

Widiyanto & Diyani (2015), in his research entitled analysis of the influence of BI interest rates on financing mudharabah, the results of his research show that BI interest rates have a significant effect on financing mudharabah.

Iyonu (2015), his research entitled the influence of the level of profit sharing on financing mudharabah (a case study of Sharia Commercial Banks in Indonesia), the results showed that the level of profit sharing affected the amount of financing mudharabah. based on the estimation results obtained determination coefficient R² of 0.978 or 97.8% were able to prove that the effect of the levelfinancing for the results of of 97.8% and the remaining 2.2% came from unobserved variables such as the ratio of capital and the level of profit.

Fatmawati (2017), with the title of the study the influence of the BI Rate and the Bank's soundness on the profit sharing rate offinancing for the mudharabah Bank Syari'ah Mandiri period 2008-2015, the results of the research show that the BI Rate has a positive and significant effect on the level of profit sharing offinancing mudharabah.

2.4 Thinking Framework

Based on the theoretical basis and results of previous research and problems that have been raised, then as the basis for formulating a hypothesis The following is presented in the framework of thought outlined in the research model in the following figure:
2.5 Hypothesis

Hypothesis is a conclusion or a temporary answer that still needs proof of the truth.

The hypothesis of this study is as follows:

- **Ho<sub>1</sub>**: The BI Rate does not affect the financing income mudharabah at PT. Bank Muamalat Indonesia.
- **Ha<sub>1</sub>**: BI Rate affects the financing income mudharabah at PT. Bank Muamalat Indonesia.
- **Ho<sub>2</sub>**: The rate of profit sharing does not affect the financing income mudharabah at PT. Bank Muamalat Indonesia.
- **Ha<sub>2</sub>**: The rate of profit sharing affects the financing income mudharabah at PT. Bank Muamalat Indonesia.
- **Ho<sub>3</sub>**: The BI Rate and profit sharing rate do not affect the financing income mudharabah at PT. Bank Muamalat Indonesia.
- **Ha<sub>3</sub>**: BI Rate and profit sharing rate affect the financing income mudharabah at PT. Bank Muamalat Indonesia.

3. Research Methods

3.1 Types and Sources of Data

The place that is the object of the research is PT. Bank Muamalat Indonesia which was founded in 24 Rabi'us Tsanii 1412 H or November 1, 1991, initiated by the Indonesian Ulema Council (MUI) and the Government of Indonesia, and began its operations on 27 Shawwal 1412 H or May 1, 1992. With real support from Indonesian Muslim Intellectual Association (ICMI) exponents and several Muslim businessmen. Chosen because it has a long history and is the first Syari'ah Bank in Indonesia and purely sharia.

3.2 Population and Sample

The population in the study here is PT. Bank Muamalat Indonesia, which is the first Syari'ah Bank in Indonesia which is purely shari'ah and proved to not falter in the monetary crisis that occurred in 1998. While the sample in this study is financing with a profit sharing scheme namely mudharabah which is a contract that is often used in every sharia banking in Indonesia especially PT. Bank Muamalat Indonesia.

3.3 Data Methods and Analysis

To estimate the model coefficients with panel data. The data panel modeling basically combines model formation which is formed based on time series and based on cross section. Regression analysis is carried out to see the effect of the variable BI rate and profit sharing rate on financing income mudharabah at PT. Bank Muamalat Indonesia for the period of 2011-2015. So in this study, regression analysis was carried out using analytical methods panel data regression with the equation model as follows:

\[
Y_{it} = \alpha + \beta_1 X_{1t} + \beta_2 X_{2t} + \epsilon_{it}
\]

3 http://www.bankmuamalat.co.id/profil-bank-muamalat
Description:
\[ Y_{it} = \text{financing income in the mudharabah third month of the year} \]
\[ \alpha = \text{constant} \]
\[ X_{1it} = \text{BI Rate the month of the year} \]
\[ X_{2it} = \text{The rate of profit sharing for the month of the year} \]
\[ \beta_1, \beta_2 = \text{Regression coefficient} \]
\[ \varepsilon = \text{Error level (standard error)} \]

4. Discussion

Results of data processing or Estimates made using a computer program Eviews 7, using the panel data regression method shown in table 4 as follows:

Table 4

Regression Results of Financing Income Mudharabah

<table>
<thead>
<tr>
<th>Variable</th>
<th>Coefficient</th>
<th>Std. Error</th>
<th>t-Statistic</th>
<th>Prob.</th>
</tr>
</thead>
<tbody>
<tr>
<td>C</td>
<td>-2.12E + 11</td>
<td>7.52E + 10</td>
<td>-2.818675</td>
<td>0.0068</td>
</tr>
<tr>
<td>BIRATE</td>
<td>3.61E + 12</td>
<td>1.13E + 12</td>
<td>3.193545</td>
<td>0.0024</td>
</tr>
<tr>
<td>TBH</td>
<td>0.091189</td>
<td>0.006040</td>
<td>15.09699</td>
<td>0.0000</td>
</tr>
</tbody>
</table>

Effects Specification

Cross-section fixed (dummy variables)

<table>
<thead>
<tr>
<th>R-squared</th>
<th>Adjusted R-squared</th>
<th>Mean dependent var</th>
<th>SD dependent var</th>
<th>Akaike criterion info</th>
<th>Schwarz criterion</th>
<th>Hannan-Quinn criterion</th>
<th>Durbin-Watson stat</th>
<th>Prob (F-statistic)</th>
</tr>
</thead>
<tbody>
<tr>
<td>0.849966</td>
<td>0.832981</td>
<td>1.25E + 11</td>
<td>7.17E + 10</td>
<td>51.1501</td>
<td>51.3945</td>
<td>51.2457</td>
<td>2.15151</td>
<td>0.000000</td>
</tr>
</tbody>
</table>
Data source: *Processing Eviews 7*

Based on the results of calculations performed using table 4 above, the multiple linear regression equation is obtained as follows:

\[ Y = -2.119 + 3.609 \times X_1 + 0.091 \times X_2 \]

Description:
- \( Y \) = Financing Income *Mudharabah*
- \( X_1 \) = BI *Rate*
- \( X_2 \) = sharing

Based on the regression equation, the influence of each independent variable on the dependent variable can be analyzed, namely:

- The constant \( a \) of \(-2.119\) states that if the value of the BI *Rate* \((X_1)\) and TBH \((X_2)\) is constant \((0)\), the variable value of financing income *mudharabah* \((Y)\) is \(-2.119\).

  The regression coefficient value \( X_1 \) has a positive relationship of \(3.609\) for the BI variable *Rate*, meaning that every 1% increase in the BI *Rate*, the income will increase by 3.609% in this case other factors are considered fixed.

  Regression coefficient value \( X_2 \) has a positive relationship of \(0.091\) for the variable TBH, which means that every 1% increase in the rate of profit sharing, the income will increase by 0.091%, in this case other factors are considered fixed.

a. **Hypothesis 1**

1) **Test T test (Partial Test)**

   The \( t \) test is used to test the hypothesis partially to show the effect of each independent variable individually on the dependent variable.

   The results obtained from the statistical tests carried out can be seen in table 4.5 above with details as follows:

   a) **Effect of the BI *Rate* on Financing Income *Mudharabah***

      Based on the results in the table above the partial regression test \( (t \) test \) shows that the BI variable regression coefficient is \( Rate \) \(3.609\) with \( t \) equal to \(3.194\) and prob. \(0.0024 <0.05\), Ho is rejected, meaning that the BI *Rate* affects the financing income *mudharabah* at PT Bank Muamalat Indonesia.

      The results of this study are in accordance with the previous research conducted by Widianto & Diyani in 2015 with the title of the study analyzing the influence of BI interest rates on financing *mudharabah*, with the results of his research showing a significant influence between BI interest rates on financing *mudharabah*.

      Then by Fatmawati (2017), with the title of the study the influence of the BI *Rate* and the Bank's soundness on the level of profit sharing of financing for the *mudharabah* Bank Syari'ah Mandiri period 2008-2015, the results of the research show that the BI *Rate* has a positive and significant effect on the level of profit sharing of financing *mudharabah*.

b. **Hypothesis 2**

1) **Test T test (Partial Test)**

   The \( t \) test is used to test the hypothesis partially to show the effect of each independent variable individually on the dependent variable.

   The results obtained from the statistical tests performed can be seen in table 4.5 above with the following details:

   a) **Effect of Profit Sharing Level on Financing Income *Mudharabah***

      Based on the results in the table above the variable profit-level regression coefficient \( (TBH) \) is \(0.091\) with \( t \) equal to \(15.097\) and prob. amounting to \(0.0000 <0.05\), Ho is rejected, meaning that the level of profit sharing affects the financing income *mudharabah* at PT Bank Muamalat Indonesia.

      The results of this study are in accordance with the previous research conducted by Masduki (2012), with the title of the research that is the effect of the profit sharing ratio on financing volume *mudharabah* and *musyarakah* (case study at PT Bank Syari'ah Mandiri 2009-2011), the results of the research show the ratio for financing results *Mudharabah* have a positive and significant effect on financing volume *mudharabah*.
Then by Giannini (2013), in his research entitled factors influencing financing mudharabah in Sharia Commercial Banks in Indonesia, one of the factors influencing financing mudharabah is the rate of profit sharing, which proved to have a positive influence on financing mudharabah.

The results are the same as those carried out by Iyonu (2015), his research entitled factors influencing financing mudharabah (a case study of Sharia Commercial Banks in Indonesia), the results showed that the level of profit sharing affects the amount financing mudharabah.

Badruzaman (2009), with the title analysis of the influence of third party funds, profit sharing rates, bank Indonesia wadiah certificates on Syari'ah Bank financing in Indonesia (case study at PT Bank Syari'ah Mandiri), the results of this study indicate that for the short term and Long-term profit sharing rates show a significant effect on the amount financing mudharabah.

Andraeny (2011), his research entitled the analysis of the influence of third-party funds, profit sharing rates, and non-performing financing on the profit sharing-based financing volume in sharia banking in Indonesia, the results of his research showed that the level of profit sharing had a significant effect on the volume of profit-based financing in sharia banking in Indonesia.

c. **Hypothesis Test 3**

1) **Significant Test F (test together)**

On simultaneous testing will be tested the influence of the two independent variables together on the dependent variable. Based on the results of the statistical test, the model fixed effect above in table 4.5 output shows the prob value. F statistic is 0.000 <0.05 (5%) so Ho is rejected, so it can be concluded that together the variable BI Rate and profit sharing rate (TBH) significantly influence the financing variable mudharabah in PT Bank Muamalat Indonesia.

2) **test Adjusted R² (Coefficient of Determination) Determination**

Coefficient (KD) is used to see how much the independent variable (X) has an impact on the dependent variable (Y) expressed in percentages. Based on the model fixed effect in table 4.5 above it can be seen that the value of Adjusted R-square is 0.832981 that means that together the variable BI Rate and profit sharing rate have a contribution to explain the financing income mudharabah of 83.3%, while the remaining 16.7% (100% - 83.3%) is explained by other variables not examined or not included in this research model.

A. **Explanation of Research Results The**

1. **Effect of the BI Rate on Financing Income Mudharabah**

Based on the results of this study it is known that the BI Rate has a positive and significant effect on financing income mudharabah, the results of this study are consistent with the previous research conducted by Widianto & Diyani in 2015 with the title of the study analyzing the influence of BI interest rates on financing mudharabah, with the results of his research showing a significant influence between BI interest rates on financing mudharabah. Then by Fatmawati (2017), with the title of the study the influence of the BI Rate and the Bank's soundness on the level of profit sharing offinancing for the mudharabah Bank Syari'ah Mandiriperiod 2008-2015, the results of the research show that the BI Rate has a positive and significant effect on the level of profit sharing offinancing mudharabah.

As we know that the BI Rate is the reference interest rate issued by BI which is ultimately followed by rising deposit rates, loans, deposits with conventional banks, therefore if interest rates rise then people will tend to save their money in conventional banks compared to Syari'ah Bank due to the high deposit interest rate is in accordance with the classical economic outlook, but it is different for people who want to do financing or loans they will think and compare high loan interest rates and switch to Syari'ah Bank to finance financing The Shari'ah Bank does not set interest but with the principle of profit sharing, therefore the income of the Shari'ah Bank financing will increase.

2. **Influence of Profit Sharing Rate (TBH) on Financing Income Mudharabah**

After testing that the profit sharing rate has a positive and significant influence on financing income mudharabah, this result is in accordance with the previous research conducted by Masduki (2012), with the title of the research namely the effect of financing sharing ratio on financing volumes mudharabah and musyarakah (case study at PT Bank Syari'ah Mandiri 2009-2011), the results of his research show that the profit sharing ratio offinancing mudharabah has a positive and significant effect on financing volume mudharabah.
Then by Giannini (2013), in his research entitled factors influencing financing mudharabah in Sharia Commercial Banks in Indonesia, one of the factors influencing financing mudharabah is the rate of profit sharing, which proved to have a positive influence on financing mudharabah.

The results are the same as those carried out by Iyonu (2015), his research entitled the influence of profit sharing on financing mudharabah (a case study of Sharia Commercial Banks in Indonesia), the results showed that the level of profit sharing affects the amount of financing mudharabah.

The results are the same as those carried out by Iyonu (2015), his research entitled the influence of profit sharing on financing mudharabah (a case study of Sharia Commercial Banks in Indonesia), the results showed that the level of profit sharing affects the amount of financing mudharabah.

Badruzaman (2009), with the title analysis of the influence of third party funds, profit sharing rates, Bank Indonesia wadiah certificates on Syari'ah Bank financing in Indonesia (case study at PT Bank Syari'ah Mandiri), the results of this study indicate that for the short term and Long-term profit sharing rates show a significant effect on the amount of financing mudharabah.

Andraeny (2011), his research entitled the analysis of the influence of third party funds, profit sharing rates, and non-performing financing on the volume of profit sharing based financing in sharia banking in Indonesia, the results of his research showed that the level of profit sharing had a significant effect on the volume of financing based on results in sharia banking in Indonesia.

Profit sharing is one of the characteristics that distinguishes between Syari'ah Banks and Conventional Banks. This profit sharing system is a profit sharing after reaching an agreement between the customer and the Bank, usually in the form of a percentage by conducting profit sharing or by dividing income.

Therefore this profit sharing system is one of the contributors to Syari'ah Bank income, the higher the profit sharing rate offered by the Shari'ah Bank, the higher the financing income obtained because there can still be many Indonesian customers comparing the rate of profit sharing with interest in Conventional Banks but not a few customers who make financing or deposits at the Shari'ah Bank based on religious beliefs.

3. Influence of the BI Rate and Profit Sharing Rate on Financing Income Mudharabah

Based on the results of the F statistical test shows the statistical F value is 0.000 <0.05 (5%), so it can be concluded that together the BI Rate and profit sharing rate (TBH) have a significant effect on the variable financing income mudharabah. Then based on the analysis of coefficient of determination can be seen that the value of Adjusted R-square is 0.832981 This means that the variable BI Rate and profit sharing rate together have a contribution to explain the income mudharabah of 83.3%, while the remaining 16.7% (100% - 83.3%) is explained by other variables not examined or not included in this research model.

As explained above, the BI Rate and profit sharing rate affect financing income mudharabah both individually and jointly, although the Shari'ah Bank does not use the interest system, but when the BI Rate is raised it will have a positive impact on the financing of the Shari'ah Bank because the loan interest will increase even though the deposit interest rate also rises in Conventional Banks, so for prospective customers who will make loans / financing will prefer the Syari'ah Bank because they do not use the interest system but profit sharing.

Then for the level of profit sharing itself it is clear that when the Syari'ah Bank raises the level of profit sharing offered to customers will make the amount of financing increase by looking at the conditions on interest on loans / financing at Conventional Banks is experiencing an increase, therefore financing income at the Bank Shari'ah will also increase especially financing mudharabah, and it is evident from the results of testing the data R² shows that the BI variable Rate and the profit sharing rate have an influence of 83.3%, the figure is high enough to influence the financing income variable mudharabah while the remaining 16.7% which could be influenced by other variables not examined in this study.

5. Concluding Remarks
5.1 Conclusions

Based on the results of the research and discussion discussed above, some conclusions can be drawn as The following:
1. The independent variable BI Rate has a positive and significant influence on the income of financing mudharabah. Evidenced by the regression coefficient value of the BI variable Rate of 3.609 with t of 3.194 and prob. 0.0024 <0.05. This means that when the BI Rate increases, the proportion of financing income mudharabah will increase.

2. Independent variables of profit sharing have a positive and significant effect on financing income mudharabah. This is evidenced by the regression coefficient (TBH) of 0.091 with t of 15.097 and prob. amounting to 0.000 <0.05. Meaning The higher the level of profit sharing offered and implemented by Syari'ah Bank Indonesia especially Bank Muamalat Indonesia will increase the amount of financing mudharabah then followed by an increase in financing income mudharabah at Bank Muamalat Indonesia.

3. Based on the joint testing of the independent BI variable Rate and the rate of profit sharing has an influence and significant on the dependent variable financing income mudharabah, this is evidenced by the prob value. F statistic is 0,000 <0,05 (5%) and with the results of R testing 83,3% while the remaining 16,7% (100% - 83,3%) is explained by other variables not examined or not included in the model this research.

5.2 Suggestions
1. For Banks
For the Bank to pay attention to the BI Rate depressed development has a positive influence on financing income mudharabah, so when the BI Rate is increased, the financing income mudharabah will increase, this occurs because prospective customers who want to do financing / loans / credit switch to Syari'ah Bank because the interest on loans / credit at Conventional Banks has increased.

Then to pay attention to the level of profit sharing because it has a positive and significant influence on financing income mudharabah, the higher the level of profit sharing offered, the more people will make financing and ultimately increase the financing income mudharabah, but still have to be careful in distributing funds due to their benefits, not sure.

2. For Academics
For further researchers to extend the study period and use more variables that affect financing income mudharabah, such as increasing the number of banks studied so that they can compare between other Syari’ah Banks, so that they can provide more accurate and good research results. This is, the limitations in this study in terms of periods of time that are not too long and the research variables are few.

REFERENCES


