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A Quantitative Study: Attitudinal Factor Halal Tourism Visit Intention through Short Video Based Social Media

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ABSTRACT

The use of digital platforms opens up opportunities to reach many potential customers because of the ease of access, so opportunities to get profitable profits are increasingly wide open. Unlike any other video platforms, short video based social media (SVBSM) platforms such as TikTok and Instagram have a unique algorithm that can produce visually appealing videos faster. Short video based social media must be easy and useful for every tourist and its away to halal tourism destination. This study aims to determine the effect technology acceptance model, halal tourism video to visit intention of halal tourism through attitude. The method used in this study are descriptive and associative. Survey is distributed to 331 muslim respondents in West Java. The data will be analyzed by Smart-PLS Software. The result show that attitude mediated technology acceptance model and halal tourism video to halal tourism visit intention while key opinion leader has no effect to attitude and visit intention.

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1. INTRODUCTION

The proliferation of digital information has continuously become faster and more rapid through various digital platforms worldwide. The fast pace of digital ecosystem development can be seen in various applications and software launched in the App Store. Social media is one of the most popular downloaded software used to communicate and interact with individuals. Social media has various types of platforms such as Twitter, Facebook, Instagram, YouTube, and Tik Tok, which is classified more into video editing software completed with social features. (Santiago, 2024)

One of the hype platforms in the world today is TikTok, a short video distribution platform considered as a powerful tool to promote a product or business efficiently. The function of TV as a place to display advertisements in the form of videos has begun to shift with the times. The use of digital platforms opens up opportunities to reach many potential customers because of the ease of access, so opportunities to get profitable profits are increasingly wide open.

Unlike any other video platforms, short video distribution (SVDP) platforms such as TikTok and reels have a unique algorithm that could produce visually appealing videos faster. Unlike other video platforms, short video distribution (SVDP) platforms such as TikTok and reels have a unique algorithm that can produce visually appealing videos faster. Indonesia was the second-largest Tik Tok market in the world in 2020. TikTok global monthly active users were 22.2 million in 2020 where Indonesia was in the second place (Ceci, 2024).

The popularity of TikTok began in 2020. The popularity of TikTok is also felt in Indonesia. Indonesia even became the country with the most downloads of TikTok in August 2020. According to The Pew Research, Indonesia has 11 percent of the total 63.3 million TikTok downloads on iOS and Android. (The Pew Research, 2022)

Based on Global Muslim Index (2022), the Muslim Travel market has shown an upward trend from 2013 until 2023. The International Muslim traveler arrivals reached 100 million in 2013 and 160 million in 2019. However, the pandemic between 2020 and 2021 hit this industry, which significantly plunged to only 40 million in 2020 and 20 million in 2021. This is very reasonable since COVID-19 hurt almost all sectors, including travel. Nevertheless, the number of Muslims who travel rose again after the COVID-19 pandemic has succeeded in being controlled, even though it is projected to be much higher in the upcoming years. Malaysia is in the top position of Muslim-friendly destinations, followed by Indonesia, Saudi Arabia, and Turkey in the second position in Muslim-majority countries. On the other hand, Singapore maintained its position as the top Muslim tourist destination within the non-Organization of Islam Cooperation.

Even though halal tourism is on hype nowadays, there are still limited researchers who raise this phenomenon. Several studies focus on exploring the factors affecting Muslim tourists to visit halal attractions (Juliana et al., 2022; Sudarsono et al., 2021). In addition, some research explores how Muslim tourists' perception of visiting non-Islamic countries or places where Islam is a minority, which was eagerly explored by (Aji et al., 2021; Yustica & Widiandari, 2022; Said et al.,

2022). The escalation phenomenon in halal tourism, as well as the gap in the theoretical foundation, has consciously become the reason that this study should be circumstantially conducted.

According to previous study, key opinion leader (KOL) reviews on online platforms impact millennials' visiting intention (Li et al., 2023). This demonstrates that attitude mediates the association between KOL and visit intention (Zheng et al., 2022)

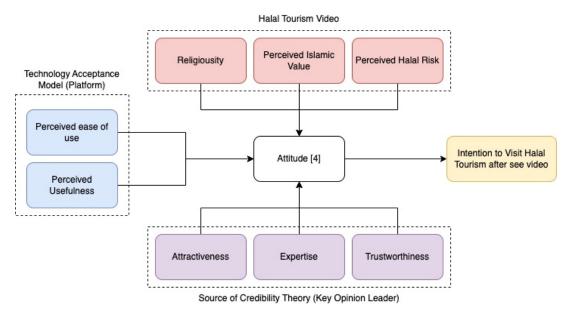


Figure 1. Research Framework

Therefore, based on the phenomenons and past research that has been presented, the authors are interested in conducting research by the following hypothesis are made:

- H1: TAM has a positive effect and direct influence on attitude
- H2: Halal Tourism Video (HTM) has a positive effect and direct influence on attitude
- H3: Key Opinion Leader (KOL) has a positive effect and direct influence on attitude
- H4: Attitude (Att) has a positive effect and direct influence on visit intention
- H5: Attitude mediates between TAM and visit intention
- H6: Attitude mediates between HTV and visit intention
- H7: Attitude mediates between KOL and visit intention

1. METHOD

This research adopted a quantitative approach. Data was obtained using Google Forms. The variables in this study encompassed exogenous variables, namely the Technology Acceptance Model (X1), Halal Tourism Video (X2), Key Opinion Leader (X3). Attitude (Z) as an intervening variable, and Intention to Visit Halal Tourism after watching the video (Y) as the endogenous variable.

The sample for this research comprised 331 respondents who viewed videos about halal tourism through social media and live in West Java. The analysis stage consists of two parts: the outside

model test (reliability and construct validity) and the inner model test (r-square, f-square, hypothesis testing result) using Smart-PLS software (J. F. et al. Hair, 2018). Research conceptual are:

- TAM refers to Chawla and Joshi (2019)
- Halal tourism video refers to Aji (Aji et al., 2021b)
- Key Opinion Leader refers to Malik & Sudhakar (2014); Wang et. al. (2020)
- Attitude: (Ramadhanti & Marsasi, 2023)
- Halal Visit Intention: (Sodawan & Hsu, 2022)

2. RESULT AND DISCUSSION

Descriptive Result

This empirical research is based on quantitative methods using empirical data collected from 331 muslim respondens (264 were man and 76 were females)in West Java, using google from September 2023 – January 2024. The majority age of respondents were 20-30 years old with bachelor degree as their last educational background. Most of respondents were university students and private employee with salary around 1-3 million (IDR) per month.

Outer Model Test

Construct Reliability

Table 1 displays all composite reliability score > 0.7, this indicating that all variables are reliable. Variable reliability is considered good if the composite reliability value is more than 0.7 (J. F. Hair et al., 2019).

Table 1. Composite Reliability

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Variable	Composite Reliability			
TAM (X1)	0.921			
HTV (X2)	0.939			
KOL (X3)	0.922			
Attitude (Z)	0.915			
VI (Y)	0.910			

Discriminant Validity

By examining the Herriott-Monotrait Ratio (HTMT), discriminant validity indicates how far a construct differs from others. An HTMT value <0.90 suggests a construct has excellent discriminant validity (J. F. Hair et al., 2019).

Table 2. Heretroit-Monotoroit Ratio (HTMT)

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	TAM	HTV	KOL	Att	VI
	(X1)	(X2)	(X3)	(Z)	(Y)
TAM (X1)		0.647	0.707	0.629	0.542
HTV (X2)			0.724	0.567	0.597
KOL (X3)				0.653	
Att (Z)					
VI (Y)			0.643	0.769	

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The Herriott-Monotrait Ratio (HTMT) testing results demonstrated strong discriminant validity across various constructs. Overall, the HTMT results < 0.9. It indicates that the examined constructs are valid and highlighting their uniqueness in the study context.

Inner Model Test

R-Square

R-Square is a measure of how much variation in the value of endogenous variables can be explained by exogenous variables. This comparison determines if the model is good or poor (J. F. Hair et al., 2019). R-Square criteria: > 0.75 (strong), < 0.74 (moderate), and < 0.25 for weak models (poor).

Table.3 R-square						
	R Square R Square Adjusted					
Att	0.488	0.483				
VI	0.591	0.590				

Conclusion from the testing of R-square values in Table 3 is as follows: (1) R-Square Adjusted Model Path I = 0.483. This means that the explanatory power of variables TAM, HTV and KOL explaining Z (Attitude) 48.3%, thus classifying the model as moderate. R-Square Adjusted Model Path II = 0.590, meaning that Visit Intention (VI) is described by TAM, HTV and KOL 0.59 (59%), thus classifying the model as moderate.

F-Square

The F-Square, often known as the effect size, is a statistic used to assess the relative impact of exogenous variables on endogenous variables. The F-Square measure illustrates the effect of a change in value when a certain exogenous variable is removed from the model. The f-square values of 0.02, 0.15, and 0.35 indicate that endogenous variable predictors have a weak, moderate, or substantial influence. Table 4 displays the f-squared results based on the data processing outcomes.

Table 4. F-Square					
	TAM	HTV	KOL	Att	VI
TAM				0.084	_
HTV				0.093	
KOL				0.011	
Att					1.447

The result of the F-Square testing in the table above is as follows: TAM toward Attitude had an F^2 value of 0.084 indicating small effect. Halal Tourism Video (HTV) towards Attitude had an F^2 value of 0.093, signifying a large effect. KOL towards Attitude reached an F^2 value of 0.011, indicating a poor effect. Lastly, attitude towards Visit Intention reached F^2 value of 1.447, indicating a moderate to substantial effect.

Hypothesis Testing Result Direct Effect

The purpose of direct effect analysis is to test hypotheses regarding the direct influence of an exogenous variable on an endogenous variable (J. F. Hair et al., 2019). The hypothesis testing using t-statistical values (alpha of 5% is 1.98). The criteria for accepting or rejecting the hypothesis are as follows: If the t statistic is greater than 1.98, Ha is approved, while H0 is denied. If the p-value is less than 0.05, Ha is accepted and H0 is rejected.

Tabel 5. Direct Effect

	Original	Sample Mean	Standard	T Stat	P Value
	Sample	(M)	Deviation		
	(O)		(STDEV)		
H1: TAM -> Att	0.305	0.309	0.064	4.792	0.000
H2: HTV -> Att	0.356	0.354	0.066	5.406	0.000
H3: KOL -> Att	0.112	0.112	0.065	1.722	0.086
H4: Att -> VI	0.769	0.768	0.033	23.101	0.000

The variable TAM towards Attitude demonstrated a positive and significant impact, reflected in a path coefficient value of 0.305 and a P-Value of 0.000 (<0.05). As a result, the first hypothesis (H1) of the research is accepted. Previous research conducted by Chawla & Joshi (2019) there is a significant and positive effect of TAM to attitude. Similarly, second hypothesis (H2) is accepted because the variable HTV towards Attitude exhibited a noteworthy positive influence, supported by a path coefficient value of 0.356 and a P-Value of 0.000 (<0.05). Sharma (2017) and Kurniawan (2020) from their research also showed the same result.

KOL towards attitude showed a positive effect with a path coefficient value of 0.112, the statistical significance was not reached with a P-Value of 0.086 (>0.05). As a results H3 of the research is rejected. Last study conducted by Same Ahmad et.al (2023) showed that key opinion leaders was not significantly influence attitude. Lastly, attitude towards visit intention demonstrated a substantial positive impact, as evidenced by a path coefficient value of 0.769 and a P-Value of 0.000 (<0.05), so H4 is accepted. This means that attitude has a significant positive effect on visit intention similar with previous research conducted by Ramadhanti (2023).

Indirect Effect

Indirect impact analysis is useful for testing ideas about how exogenous variables affect endogenous variables through intermediate variables (J. F. Hair et al., 2019).

Tabel 6. Indirect Effect

	Original	Sample	Standard	T Stat	P Value
	Sample	Mean (M)	Deviation		
	(O)		(STDEV)		
H5: TAM -> Att -> VI	0.235	0.238	0.052	4.562	0.000
H6: HTV-> Att -> VI	0.274	0.272	0.053	5.194	0.000
H7: KOL -> Att -> VI	0.086	0.086	0.050	1.705	0.089

In summary, the outcomes from the indirect effect analysis, as presented in the above table, revealed distinct patterns. TAM demonstrated a substantial indirect effect of 0.235 on the VI through Attitude, supported by a P-Value of 0.000 (< 0.05), highlighting the mediating role of Attitude. As the result H5 is accepted. Previous study conducted by (Popy & Bappy, 2022; Alkhatib & Bayouq, 2021; Hatamifar et al., 2021) show similar result that attitude fully mediates the relationship of TAM of use to visit intention. Hypothesis 6 is accepted shown by significant indirect influence of 0.274 from HTV to VI through Attitude as evidenced by a P-Value of 0.000 (< 0.05). Research conducted by Eid and El-Gohary (2014) and Rodrigo and Turnbull (2019) found findings highlight the relationship between halal tourism video and the attitudinal intention to visit halal tourism destinations.

The indirect impact of the variable KOL on VI through Attitude was 0.086, with a P-Value of 0.089 (> 0.05), signifying that Attitude did not mediate the influence of KOL on VI. As the result H7 is rejected. Previous study conducted by Ahmad et. al (2023) also shown the same result that attitude was not mediated KOL and Visit intention.

3. CONCLUSIONS

Based on the results of SEM-PLS analysis, the following results are obtained:

- 1. Technology acceptance model has a significant positive effect on attitude
- 2. Halal Tourism Video has a significant positive effect on attitude
- 3. Key Opinion leader has no effect on attitude
- 4. Attitude has a positive and significant effect on attitude
- 5. Attitude mediates the Technology acceptance model and Visit Intention
- 6. Attitude mediates halal tourism video and visit intention
- 7. Attitude does not mediate Key opinion leaders and visit intention

The authors gives a recommendation to tourism managerial to make halal tourism videos consistently and choose the right social media platform. Halal tourism vidoes from social media platform are able to increase cognitive, emotional and behavioral attention from the desired target tourists to visit halal tourism destinantion.

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